Azure aws GitLab Bitbucket GitHub

WE INNOVATE SOFTWARE ESCROW

escrow LONDON

About Us

Software Escrow for a SaaS World

Hello!
est - 2015

First to Market
GitHub GitLab Bitbucket

SaaS Experts
aws Azure

Lower Costs

Trusted Software Escrow Vendor

Unilever
Pfizer
University of Oxford
Standard Chartered
UBS
Prudential
NHS
Jaguar Land Rover
Department for Education

How We Lower Costs

01

No Setup Fees

Escrow London does not charge any setup fees for new agreements using our template agreements. Other vendors charge between £1-£2k to setup an agreement.

02

Unlimited Deposits

All our agreements include unlimited deposits from unlimited repositories.

03

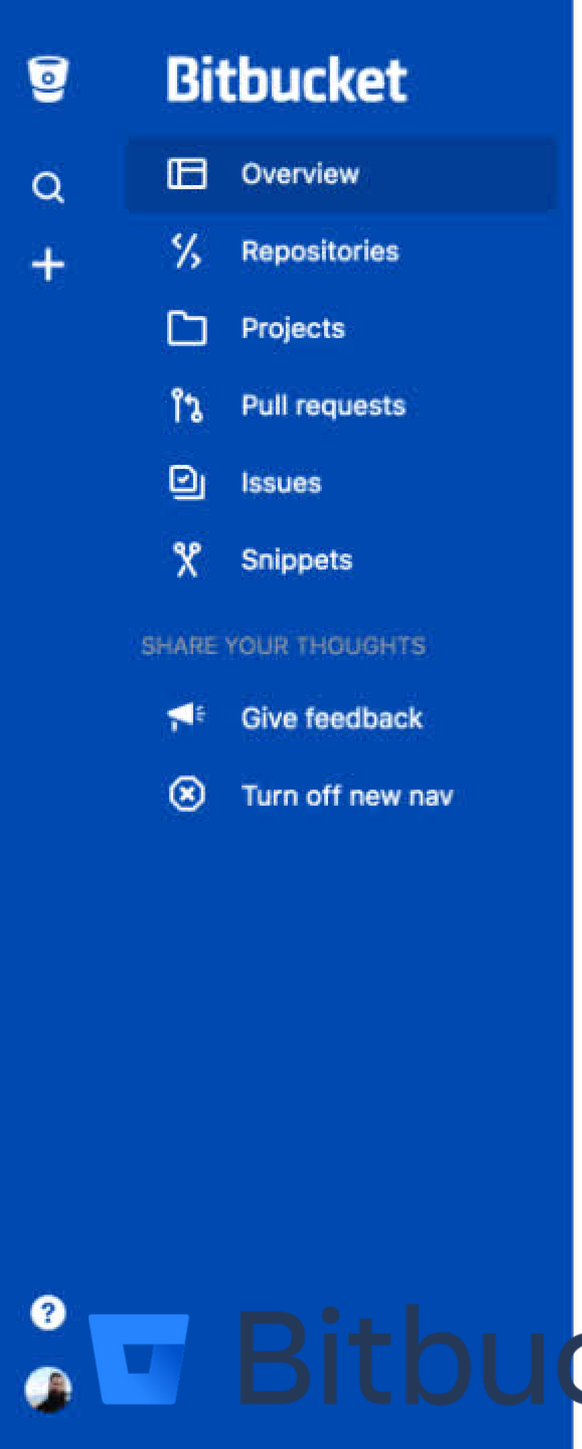
Free Transfer of Agreements

Escrow London will not charge for Additional Beneficiary Agreements until the contract with the incumbent vendor has come to an end for each individual beneficiary.

04

Lower Fees

Escrow London fees for annual agreements and verification are competitive and upto 50% less than our competitors.



AUTOMATED DEPOSITS

set it & forget

Simple Deposit Process

Fully Supported by Escrow London Tech Team

Initial Deposit

- Full snapshot including code and documentation to SFTP/S3/Blob
- Public SSH key and IP to setup secure access

Automated Deposit

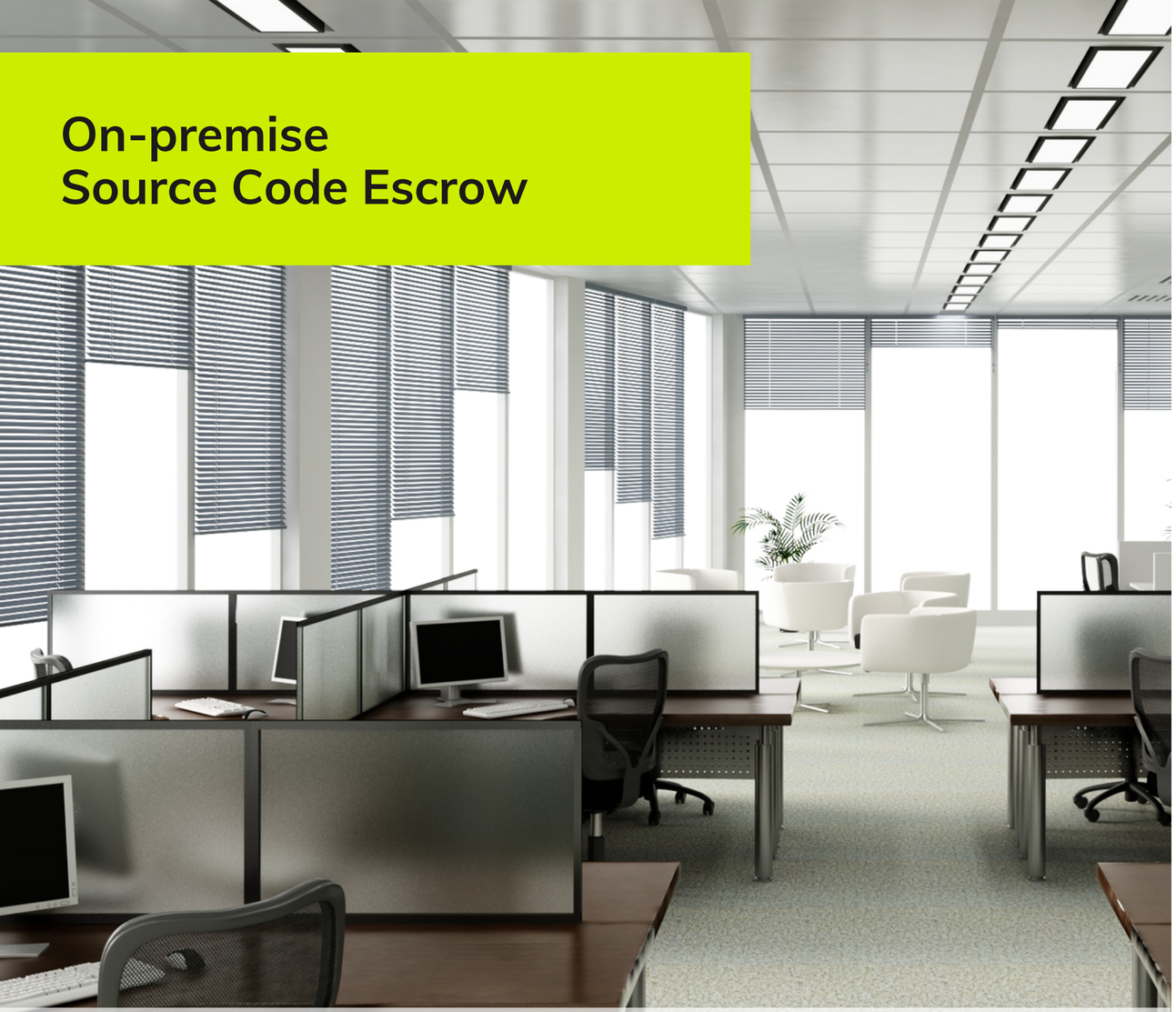
- Repo url provided by client
- Public SSH key issued
- Deployed to Git account
- Daily sync to Escrow London servers - For clients based in Europe, Asia and Australia 21:00-23:00 UTC

Bitbucket GitHub GitLab Azure DevOps

Efficient Legal Process

- Free template agreements
- Clear and easy to understand
- Jurisdictions including
  - UK
  - USA
  - Canada
  - Germany
  - Australia
  - Singapore
  - Most European countries
- Red line agreement turnaround within 24 hours
- £5m professional indemnity insurance

On-premise Source Code Escrow

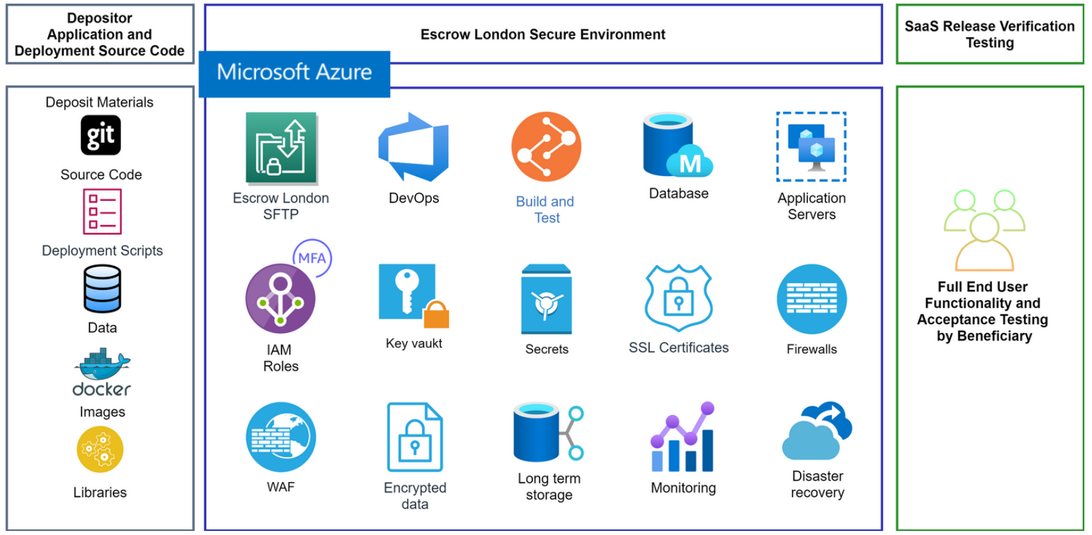


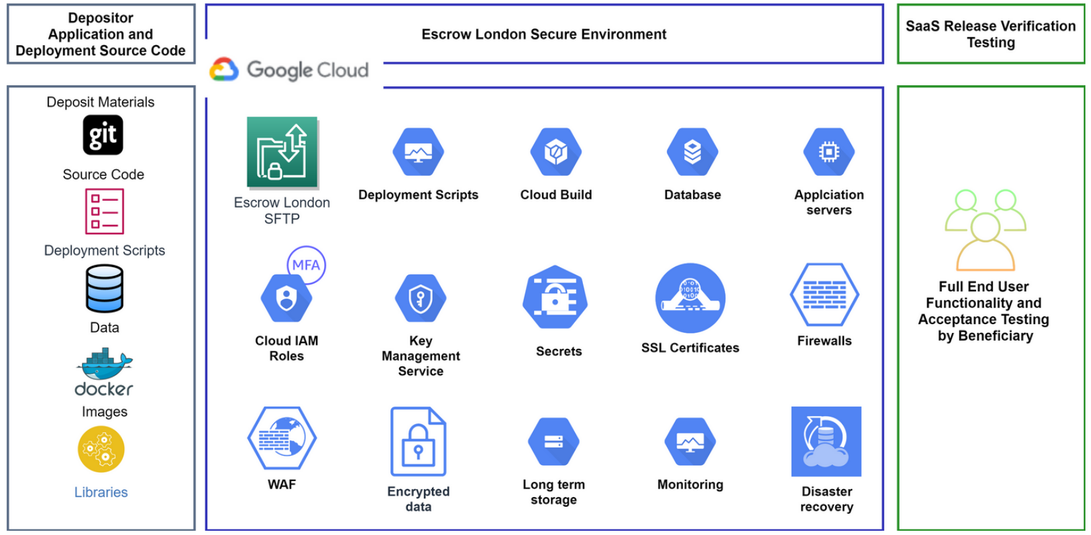
- Deposit of materials required to build the application. May include:
  - Source code
  - Libraries
  - Documentation
- Unlimited deposits from unlimited repos
- Verification options including
  - Comprehensive Build Verification
  - Isolated Rebuild Verification
- Trigger Event
  - Source code and other deposit materials released

Replicated SaaS Continuity Solution 1

- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - CloudFormation / Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Quarterly SaaS Release Verification
  - This test is performed to simulate a release condition of a SaaS environment. This process is to ensure that the deployment scripts are deployable to a clean cloud instance, that the database is functioning, and that the data is accessible by the end user.
- Trigger Event
  - Source code and other deposit materials released
  - Escrow environment within AWS/Azure activated and maintained for 90 days

Replicated SaaS Continuity Solution 1





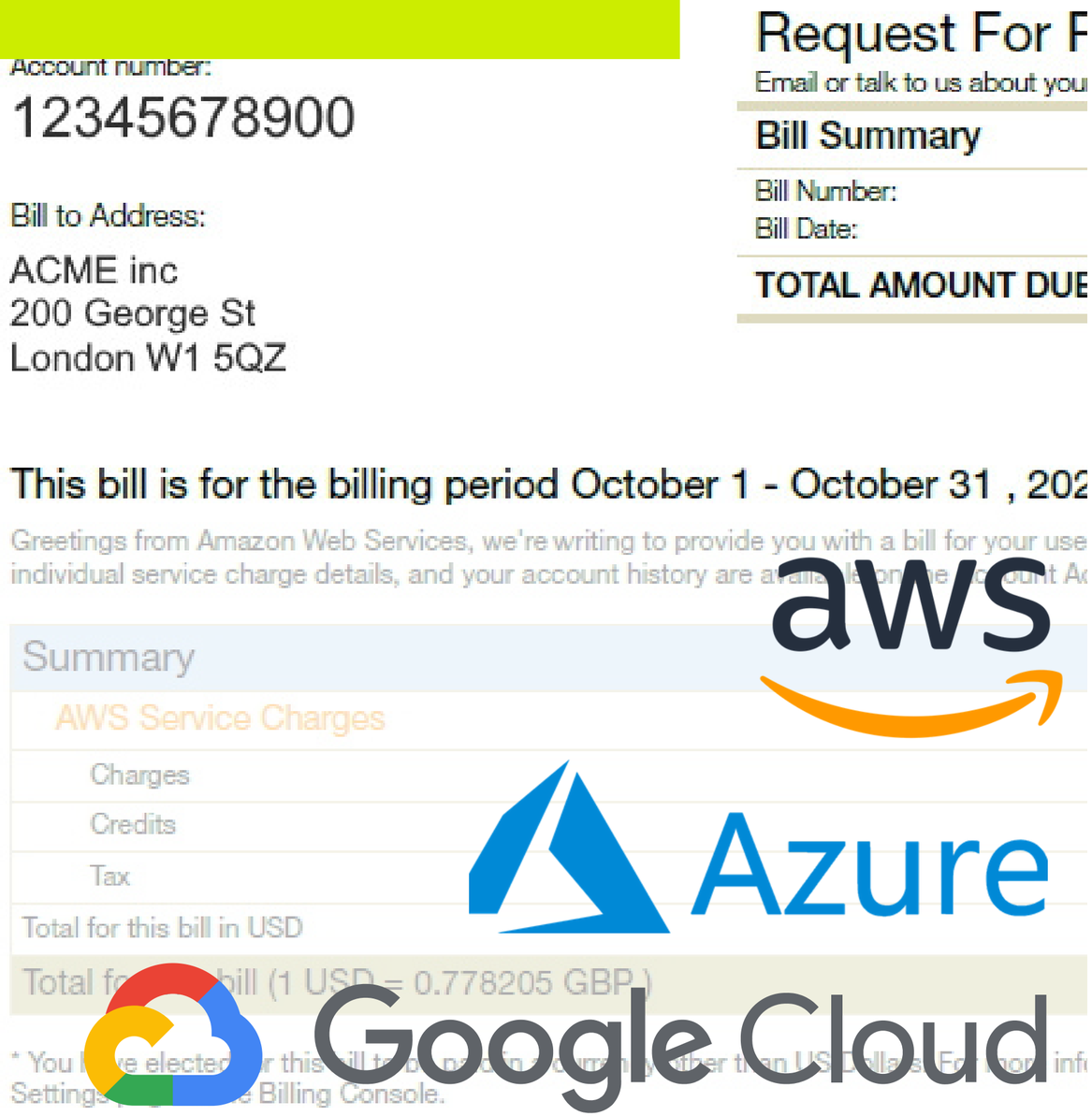
SaaS Environment, Source Code and Database Solution 2

- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - CloudFormation / Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Source Code - Full Verification (Optional)
- SaaS Release Verification (Optional)
- Trigger Event
  - Source code, cloud environment and other deposit materials released to the beneficiary

SaaS Access Continuity Solution 3

- Solution best suited to a single tenanted environment
- Deposit of the access credentials required to access the cloud hosted production environment
- Access Credentials Verification (optional)
- Post-Release Virtual Server Test (optional)
- Trigger Event
  - Access credentials and documentation released to the beneficiary
  - Beneficiary may seek to assign ownership of the cloud accounts or copy over the environment to a clean cloud environment
- SaaS Access Continuity may be bolted on to the other SaaS escrow solutions

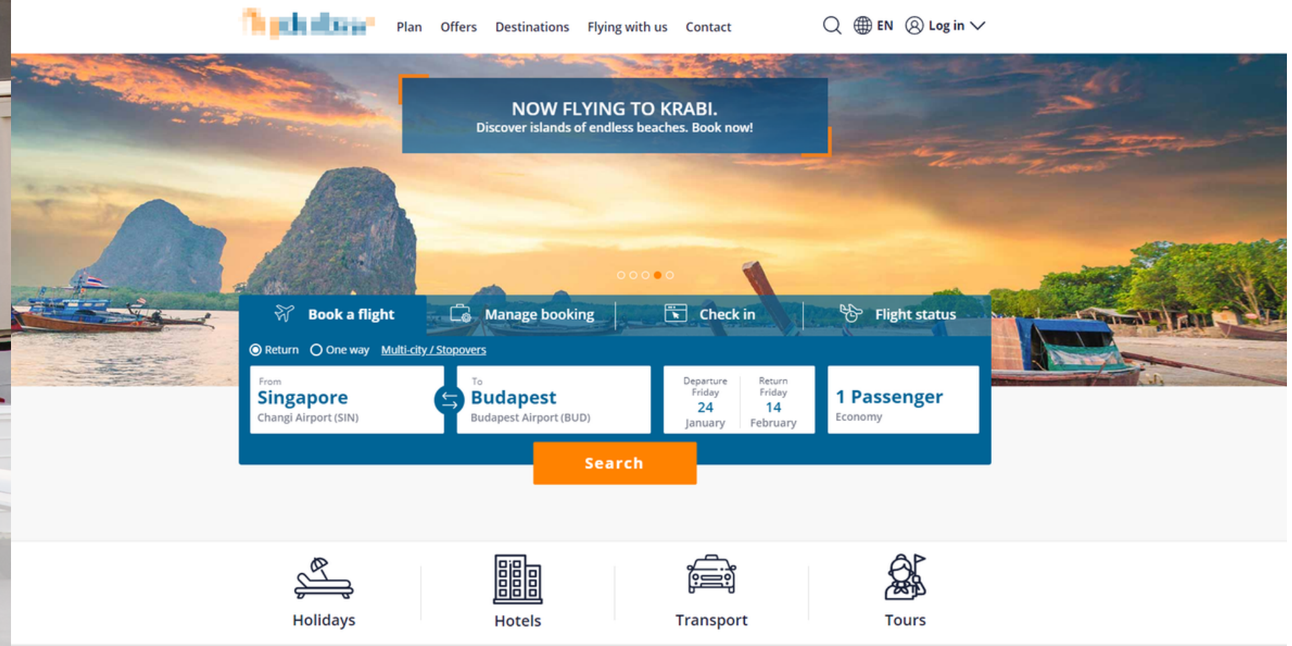
Vendor Financial Monitoring Solution 4

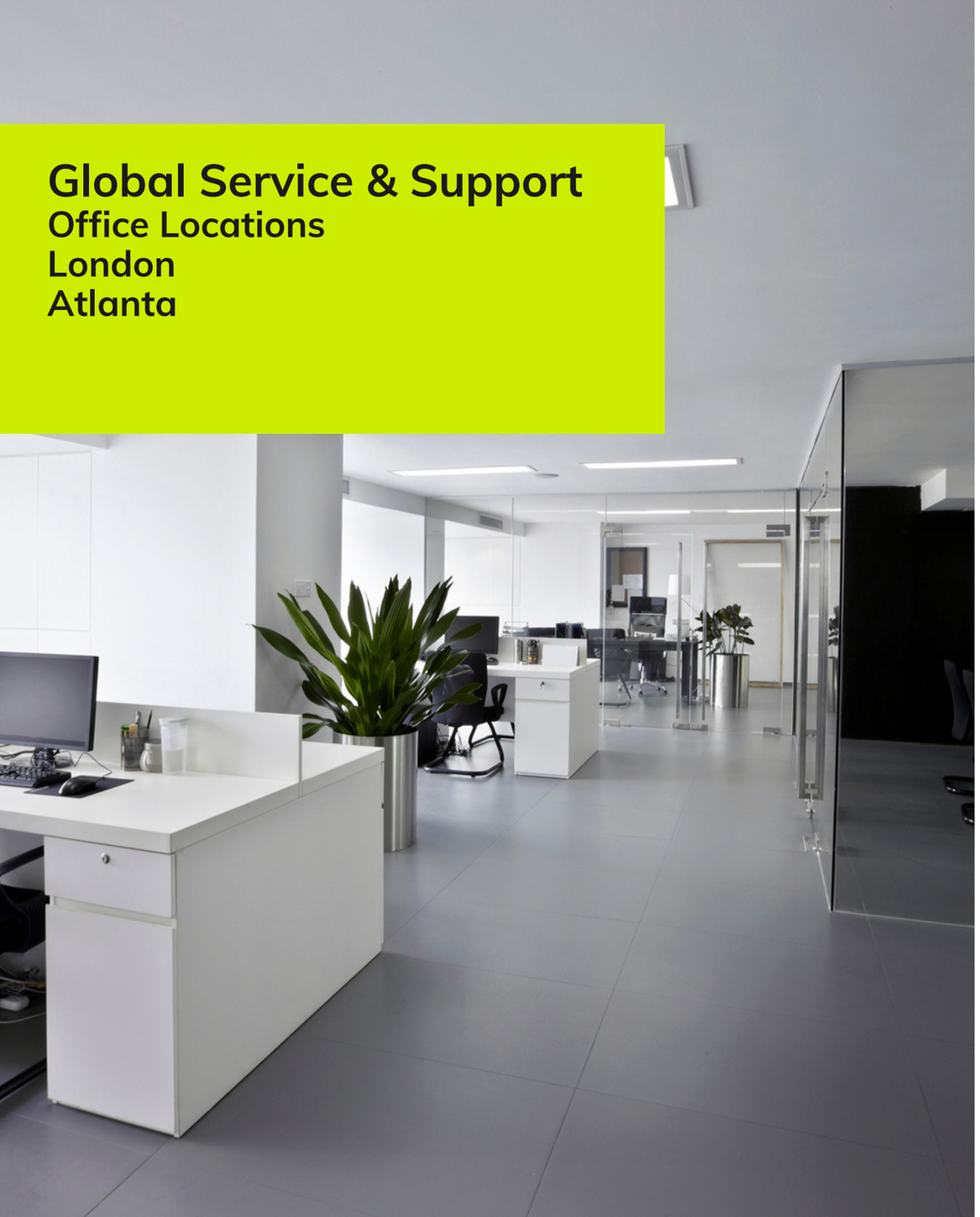


- Provides the beneficiary with a pre-emptive alert if there are any payment irregularities by the SaaS vendor
- Escrow London is added as a recipient of the cloud vendor invoices
- Access is provided to the biling console or SaaS vendor provides proof of payment
- Trigger Event
  - Early indication of financial issues
  - Escrow London may step in and pay the outstanding invoices on behalf of the beneficiary to ensure continuity

CASE STUDY

- Middle Eastern airline adopted SaaS hosted booking engine.
- UK vendor entered into administration.
- Escrow London maintained a replica of the production environment within AWS.
- Escrow event triggered.
- Escrow London maintained the SaaS hosted environment for a period of 3 months.
- Source code, deployment scripts, databases released to the Beneficiary.





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