



Azure

aws



GitLab



Bitbucket



GitHub

**WE INNOVATE  
SOFTWARE ESCROW**

**escrow**  
LONDON



# About Us

Software Escrow for a SaaS World

*Hello!*  
est - 2015

First to Market



SaaS Experts



Lower Costs



## Trusted Software Escrow Vendor



# How We Lower Costs

01

## No Setup Fees

Escrow London does not charge any setup fees for new agreements using our template agreements. Other vendors charge between £1-£2k to setup an agreement.

02

## Unlimited Deposits

Bespoke agreement for Orion Health including all products with unlimited deposits from unlimited repos. Specific products can be assigned to individual beneficiaries.

03


## Free Transfer of Agreements

Escrow London will not charge for Additional Beneficiary Agreements until the contract with the incumbent vendor has come to an end for each individual beneficiary.

04

## Lower Fees

Escrow London fees for annual agreements and verification are competitive and upto 50% less than our competitors.




# Bitbucket


- Overview
- Repositories
- Projects
- Pull requests
- Issues
- Snippets

SHARE YOUR THOUGHTS


- Give feedback
- Turn off new nav




# Bitbucket



# GitHub



# GitLab







# Azure DevOps

## Dashboard

### Pull requests

Waiting on your review ...

-  [BBCDEV-1623 move image differ f...](#) → stap  
Jonathan Poh - #12416, last updated 29 minutes ago
-  [BBCDEV-5143: show console notif...](#) → stap  
Jonathan Poh - #
-  [BBCDEV-6002](#)  
Stacy London - #
-  [BBCDEV-6002](#)  
Stacy London - #

Created by you

- [bitbucket-pipelines.y](#)  
#1, last updated 13 minutes ago in testing settings
- [this is fine created online with Bitbucket](#) → maste  
#2, last updated 24 minutes ago in testing settings

# AUTOMATED DEPOSITS

set it & forget

# Simple Deposit Process

Fully Supported by Escrow London Tech Team

## Initial Deposit

- Full snapshot including code and documentation to SFTP/S3/Blob
- Public SSH key and IP to setup secure access

## Automated Deposit

- Repo url provided by client
- Public SSH key issued
- Deployed to Git account
- Daily sync to Escrow London servers - For clients based in Europe, Asia and Australia 21:00-23:00 UTC

## Efficient Legal Process



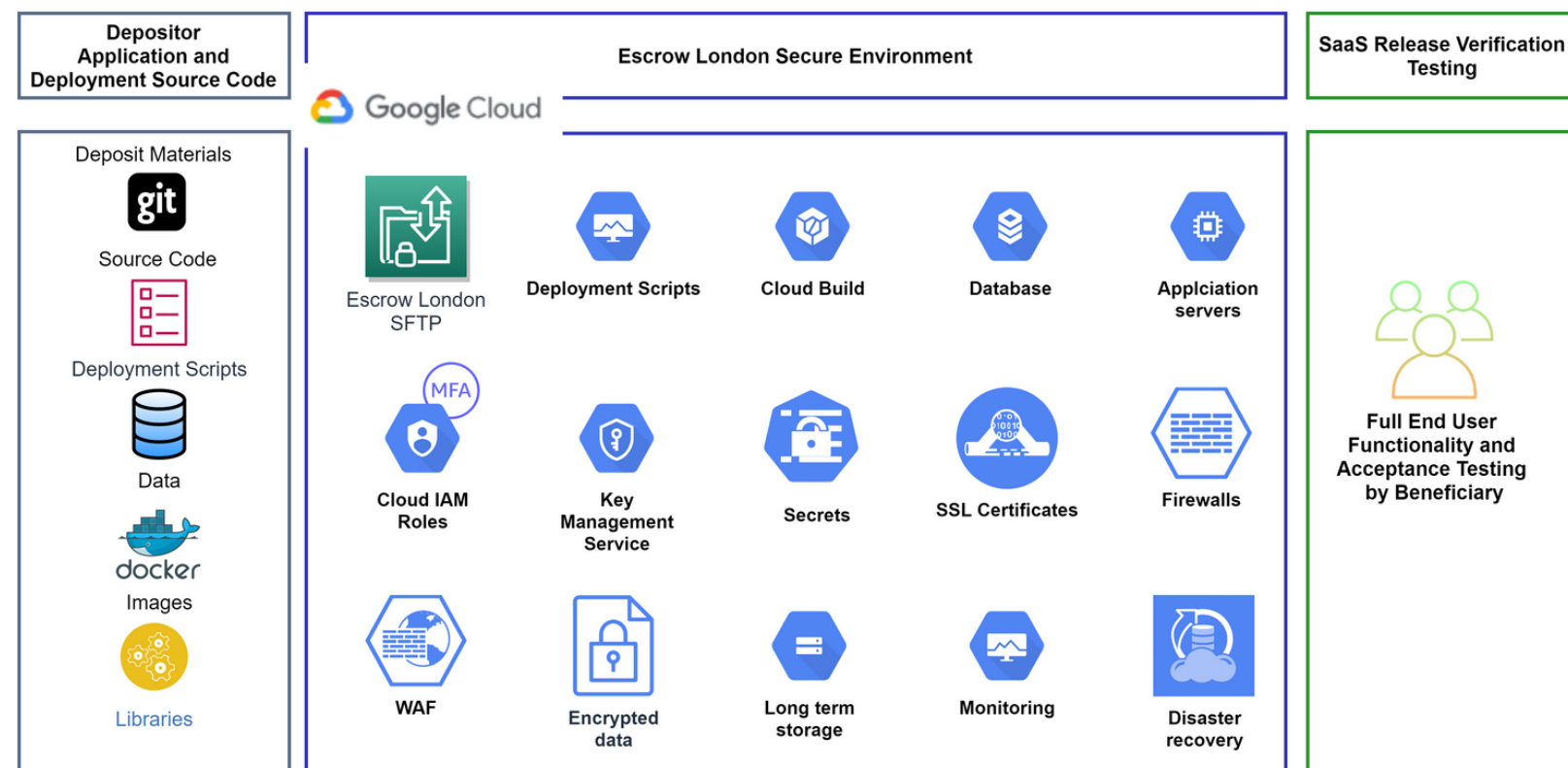
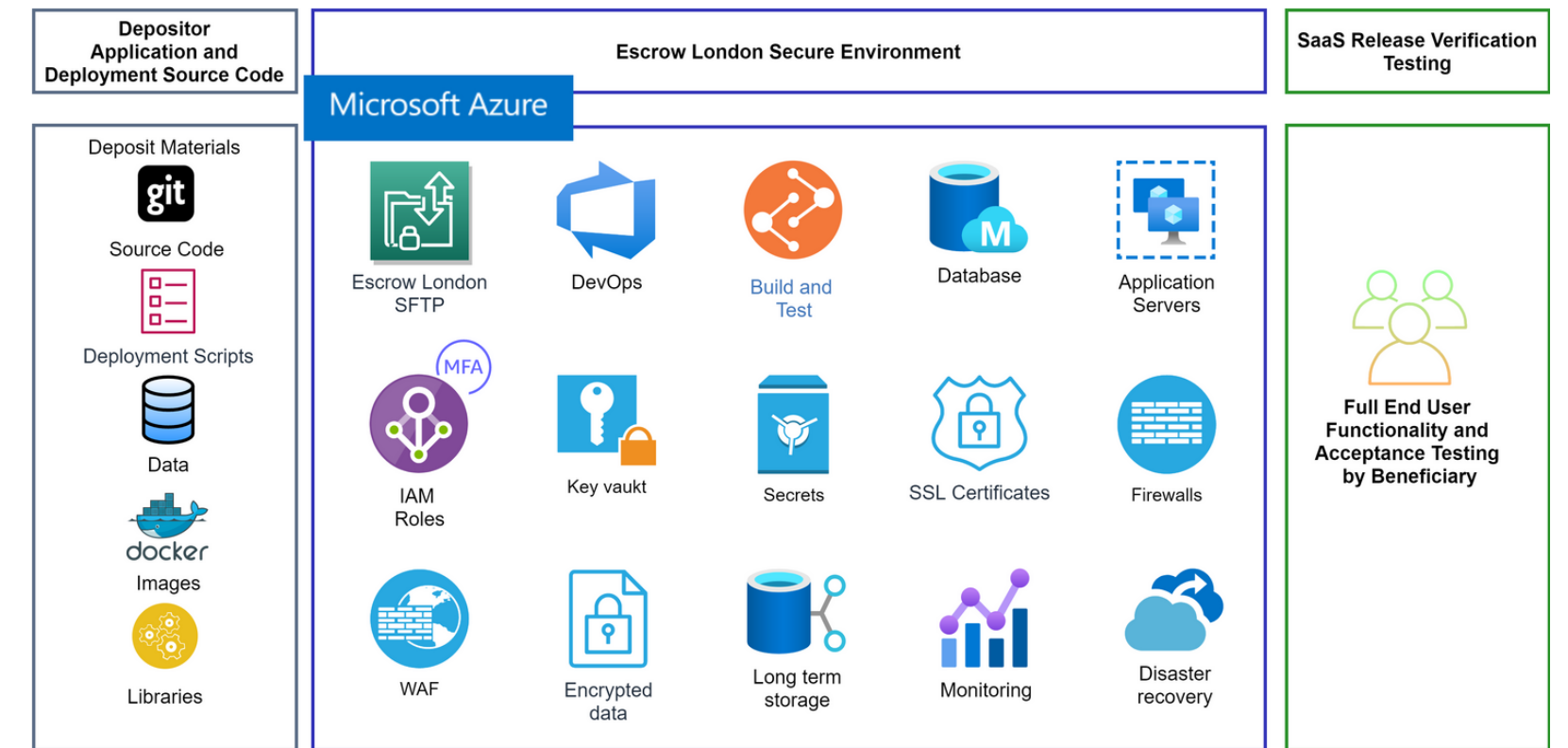
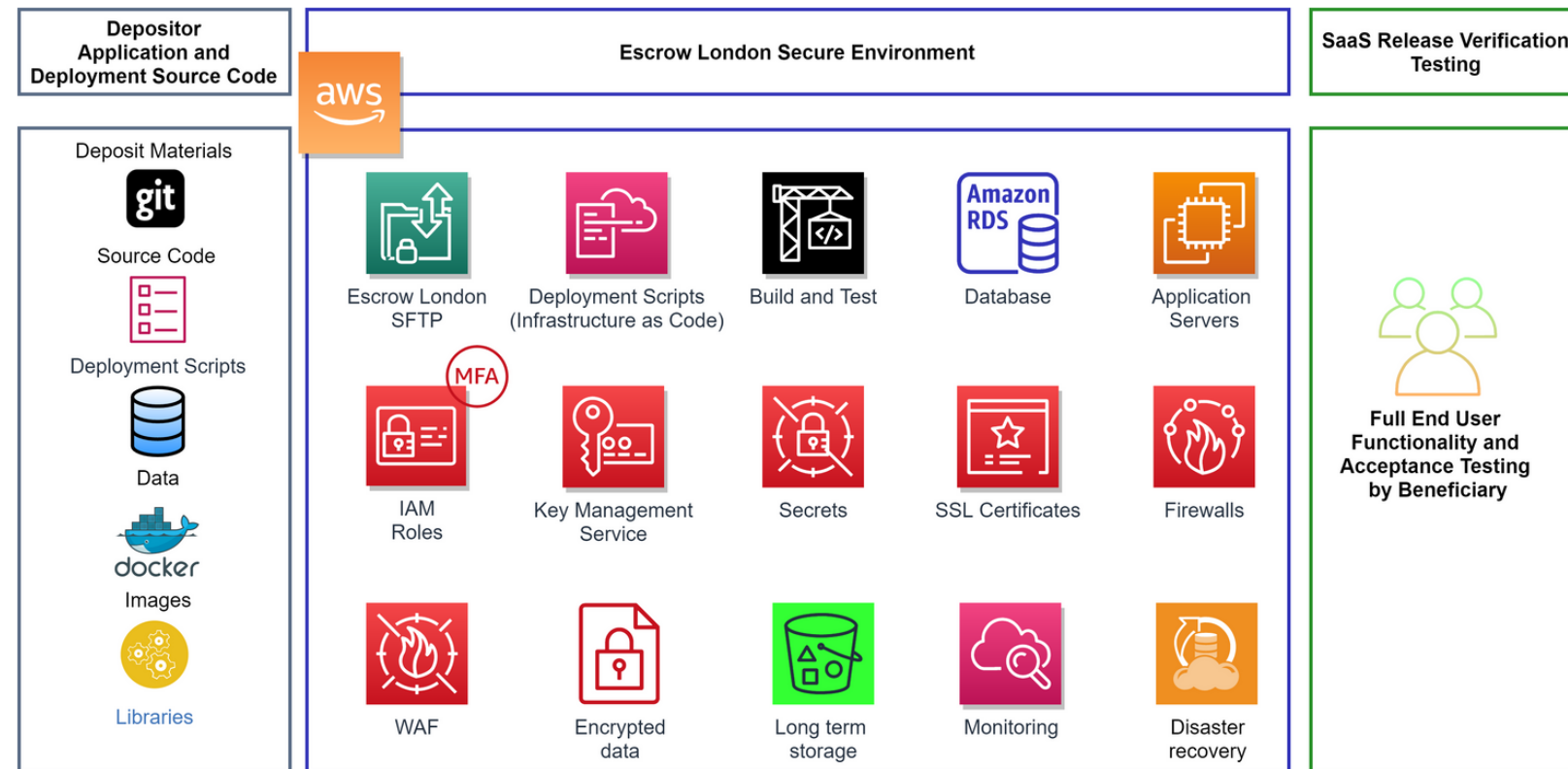
- Free template agreements
- Clear and easy to understand
- Jurisdictions including
  - UK
  - USA
  - Canada
  - Germany
  - Australia
  - Singapore
  - Most European countries
- Red line agreement turnaround within 24 hours
- £5m professional indemnity insurance

## Replicated SaaS Continuity Solution 1



- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - CloudFormation / Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Quarterly SaaS Release Verification
  - This test is performed to simulate a release condition of a SaaS environment. This process is to ensure that the deployment scripts are deployable to a clean cloud instance, that the database is functioning, and that the data is accessible by the end user.
- Trigger Event
  - Source code and other deposit materials released
  - Escrow environment within AWS/Azure activated and maintained for 90 days

# Replicated SaaS Continuity Solution 1



## SaaS Environment, Source Code and Database Solution 2



- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - CloudFormation / Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Source Code - Full Verification (Optional)
- SaaS Release Verification (Optional)
- Trigger Event
  - Source code, cloud environment and other deposit materials released to the beneficiary



## SaaS Access Continuity Solution 3

Username

aws

Azure

Google Cloud

- 
- Solution best suited to a single tenanted environment
  - Deposit of the access credentials required to access the cloud hosted production environment
  - Access Credentials Verification (optional)
  - Post-Release Virtual Server Test (optional)
  - Trigger Event
    - Access credentials and documentation released to the beneficiary
    - Beneficiary may seek to assign ownership of the cloud accounts or copy over the environment to a clean cloud environment
  - SaaS Access Continuity may be bolted on to the other SaaS escrow solutions

# Vendor Financial Monitoring Solution 4

Account number:

12345678900

Bill to Address:

ACME inc  
200 George St  
London W1 5QZ

**This bill is for the billing period October 1 - October 31 , 202**

Greetings from Amazon Web Services, we're writing to provide you with a bill for your use individual service charge details, and your account history are available on the Account Ax

## Summary

### AWS Service Charges

Charges

Credits

Tax

Total for this bill in USD

Total for this bill (1 USD = 0.778205 GBP)

\* You have elected for this bill to be priced in your home currency other than US Dollars. For more info Settings, Billing Console.

## Request For F

Email or talk to us about you

### Bill Summary

Bill Number:

Bill Date:

**TOTAL AMOUNT DUE**

- Provides the beneficiary with a pre-emptive alert if there are any payment irregularities by the SaaS vendor
- Escrow London is added as a recipient of the cloud vendor invoices
- Access is provided to the billing console or SaaS vendor provides proof of payment
- Trigger Event
  - Early indication of financial issues
  - Escrow London may step in and pay the outstanding invoices on behalf of the beneficiary to ensure continuity



## Global Service & Support

### Office Locations

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